





Division Performance Results

February 2007

Janet Napolitano, Governor

Victor M. Mendez, Director – Arizona Department of Transportation

Stacey K. Stanton, Director – ADOT/Motor Vehicle Division



MOTOR VEHICLE DIVISION OBJECTIVES

CUSTOI (CS)	MER SERVICE	MOTOR (MVES)	VEHICLE ENFORCEMENT SERVICES
Goal 2	To improve customer service.	Goal 1	To promote public safety and protection through
2.1	AGENCY: Customer Wait Time In Field Offices 1		regulation, licensing, and the administration of transportation laws.
		1.1	Commercial Vehicles Weighed by Mobile Units14
COMPE (CGP)	TITIVE GOVERNMENT PARTNERSHIPS	1.2	Commercial Vehicle Wave-thrus at Fixed Ports16
Goal 2	To improve customer service.	Goal 6	To promote the efficient generation, collection, and management of revenues to meet public needs.
2.2	AGENCY: Alternate Vehicle Registration Renewals 3	6.2	Registration Compliance VLT Direct Revenues18
2.3	Third Party Transactions (All)5		
Goal 5	To increase the use of electronic service delivery.	MOTOR	VEHICLE SUPPORT SERVICES
5.1	AGENCY: Internet and IVR Transactions7	(MVSS)	
		Goal 3	To promote safety and security in the workplace.
DIVISIO (DOSS)	N OPERATIONAL SUPPORT SERVICES	3.1	Injury Incident Rate21
Goal 2	To improve customer service.		
2.4	Call Center Level II Customer Wait Time 10		
MOTOR (MCTS)	CARRIER and TAX SERVICES		
Goal 6	To promote the efficient generation, collection, and management of revenues to meet public needs.		
6.1	Fuel Tax Evasion Enforcement		

File Location: \\E980TS02\GROUPS\mvd\1801\STATPLAN\STRATPLA\PERFORMANCE RESULTS\FY 2007 Program Date Prepared: March 20, 2007 Prepared by: Strategic Planning and Statistical Research Unit

EV 2007 Do	r£,	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	110	ormance Results	SUBPROGRAM/AREA	Customer Services / Customer Service
AGENCY GOAL	2	To increase the quality, timeliness	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	2	To improve customer service.		
AGENCY and MVD/PROGRAM OBJECTIVE	1	For FY 2007, achieve an averag	e customer wait time (ticket-to-counter) in field offices of 15 minutes or less.

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimated
ΙP	Number of MVD customers served in field offices (in thousands)	4,255.3	354.6	383.0	343.4	350.0	328.2	322.8	377.4	344.7					2,804.1	4,260
OP	Number of transactions at counter	5,417.1	426.4	482.6	431.3	441.9	409.2	403.5	455.9	416.3					3,467.1	5,500
ОР	Number of transactions (thousands) completed for customers served in field offices/through Internet and dealer work	N/A	44.6	46.3	42.8	43.2	40.4	33.1	42.1	35.3					327.8	535
ОР	Number of other transactions (thousands) completed including driving tests, written tests, inspections and motorcyle skills tests	N/A	58.9	60.9	54.5	58.1	49.0	34.1	54.6	55.8					425.9	6,000
ОР	Number of additional services provided that impact workload, affecting customer wait and total visit time in field offices*	N/A	30,968	43,752	38,174	48,951	39,287	42,804	45,623	43,726					333,285	Baseline
ОС	Average customer wait time (arrival-to- ticket) in field offices with Q-matic systems (in minutes)**	N/A	7.5	7.1	6.9	6.1	6.5	5.2	5.5	3.2					6.0	12
ос	For FY 2007, achieve an average customer wait time (ticket-to-counter) in field offices of 15 minutes or less.	27.8	21.6	20.9	19.8	19.5	16.9	14.7	16.6	18.1					18.5	15
ОС	Total average customer wait time (arrival-to-counter) in field offices (in minutes)	N/A	29.1	28.0	26.7	25.6	23.4	19.9	22.1	21.3					24.5	27
ОС	Average transaction time at counter (in minutes)	8.3	8.3	8.3	8.3	8.1	8.2	8.2	7.9	7.9					8.2	9.0
ОС	Total average time of customer visit at field office (arrival-to-completion of transaction) (in minutes)	N/A	37.4	36.3	35.0	33.7	31.6	28.1	30.0	29.2					32.7	36.0
ОР	Number of customers given notice to return (transaction incomplete)	N/A	14,986	17,841	13,029	12,362	10,317	10,756	9,062	7,846					96,199	150.0
IP	Average number of MVCSAs and MVCSRs	698	760	751	755	764	770	763	767	762					762	785.0
QL	Percent of customers rating overall satisfaction 6-9 on a 0-9 scale on Customer Service Satisfaction Survey	66.5%		78.0%			82.0%		-	uring this qu and results June 2007	reported in	compiled	uring this qu and results eptember 20		78.0%	83.0%

NOTES: Legislation recently mandated that the wait time not exceed 15 minutes. All N/A entries under FY 2006 represent new measures that were not previously tracked or reported. Results of FY 2006 customer service satisfaction surveys represent only three quarters. Results were not obtained during first quarter due to revision of survey forms.

ADOT/MVD Division Performance Results Page 1 of 23

^{*} Additional services include selective service, organ donor program, voter registration, restitution liens, title production, driver license central production, and abandoned vehicle.

^{**} Average customer wait time (arrival-to-ticket) was changed to reflect all Q-matic offices.

JULY: There were two less business days in July than June, which accounts for the reduced customer count. The increase in visit time can be attributed to enhancements in overall customer processing; customers are now placed into Q-matic system at an earlier point-in-time, adding wait time from ticket to counter. The wait time to obtain a ticket of course, is decreased.

AUGUST: Overall total visit time decreased 1.1 minutes despite an increase of 29,100 customers and 58,190 transactions. Staff continues to improve in office efficiencies that were implemented statewide; which influenced the decrease in office visit time by 1.1 minutes. Offices are currently expanding the Q-matic Ticket printers which will improve the reporting capability by providing an expanded range of statistics.

SEPTEMBER: There were three fewer business days in September than August, which accounts for the reduced customer and transaction counts. The overall customer wait time decreased by 1.3 minutes despite the learning curve involved in rolling out the new 16 button Q-matic ticket printers. Offices are dedicated to closely managing the queue which inturn results in expediting customer flow and decreasing customer wait times.

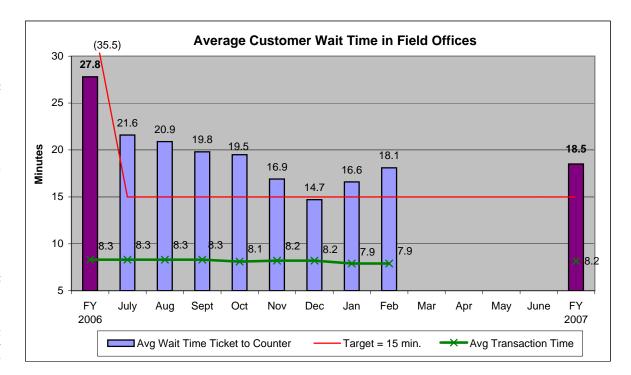
OCTOBER: Overall total visit time decreased 1.3 minutes despite an increase of 6,600 customers and 10,000 more transactions compared to September. Improvements can be attributed to a reduction in vacant positions and the CSR's becoming more productive in the field after training. Additional services, including voter registration, increased by 10,777 and can be attributed to customers registering to vote for the November elections.

NOVEMBER: Visit times decreased 2.6 minutes from October, which is attributed to 21,800 less customers and 32,700 fewer transactions. Additional services that include driving test, written test, inspections and motorcycle skills decreased by 9,100 customers, which increased the availability of staff for counter transactions.

DECEMBER: Average wait time decreased by 1.5 minutes. The decrease in wait time is attributed to 5,400 less customers visiting our field offices and 5,700 fewer transactions. Counts are historically in line with previous years' results with lower counts for the month of December. This decrease in the number of customers and transactions could be due to the holiday season.

JANUARY: The 1.9-minute increase in wait time is attributed to an approximate increase of 52,000 transactions and 54,000 customers. This increase is in line with previous trends; historically, January has a pattern of increased customers and transactions as compared to the month of December.

FEBRUARY: There were 2 less working days in February than in January which accounted for 39,549 fewer counter transactions and 32,631 fewer customers. However, the average wait time increased by 1.5 minutes ticket-to-counter. This could be attributed to an increase in the wait time averages for several non Q-matic offices with personnel and staffing issues; these have since been resolved. The number of returns decreased due to process improvements that increase completion of transactions during the first visit.

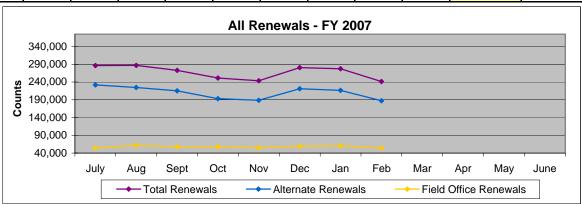


ADOT/MVD Division Performance Results

Page 2 of 23

EV 2007 Do	rf	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	11	ormanice Results	SUBPROGRAM/AREA	Customer Services / Competitive Government Partnerships
AGENCY GOAL	2	To increase the quality, timeliness	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	2	To improve customer service.		
MVD/PROGRAM OBJECTIVE	2	For FY 2007, ensure at least 78.	.1% of all vehicle regist	tration renewals are completed through alternate methods.

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	June	FY 2007	FY 2007 Estimate
ОР	Number of vehicle registration renewals (field office and alternate methods)	3,165,203	286,683	286,943	272,949	251,467	243,596	280,956	277,661	241,448					2,141,703	3,193,829
ОР	Number of all vehicle registration renewals completed by field offices (OTC)	677,982	54,535	62,134	57,543	57,954	54,682	59,501	60,748	53,929					461,026	700,000
OP	Percent of all vehicle registration renewals completed by field offices	21.4%	19.0%	21.7%	21.1%	23.0%	22.4%	21.2%	21.9%	22.3%					21.5%	21.9%
ос	Number of all vehicle registration renewals completed through alternate methods	2,487,221	232,148	224,809	215,406	193,513	188,914	221,455	216,913	187,519					1,680,677	2,493,829
ייי	Percent of all vehicle registration renewals completed through alternate methods	78.6%	81.0%	78.3%	78.9%	77.0%	77.6%	78.8%	78.1%	77.7%					78.5%	78.1%
OP	Renew-by-Mail count	939,272	80,134	86,209	79,461	60,780	65,822	68,987	81,215	63,376					585,984	810,000
ОР	Internet and Interactive Voice Response (IVR) count	1,194,710	112,885	117,722	109,357	114,240	102,896	108,139	115,052	104,300					884,591	1,345,000
OP	Third Party renewal count	272,494	33,313	14,603	22,337	13,902	16,383	41,738	15,667	15,085					173,028	275,000
OP	Drop Box renewal count	56,530	5,365	3,448	3,975	3,851	2,995	1,957	3,943	4,127					29,661	40,000
OP	Fleet renewal count	24,215	451	2,827	276	740	818	634	1,036	631					7,413	25,000
OP	Renew-by-Mail renewal percentage	29.7%	28.0%	30.0%	29.1%	24.2%	27.0%	24.6%	29.2%	26.2%					27.4%	25.4%
ОР	Internet and Interactive Voice Response (IVR) percentage	37.7%	39.4%	41.0%	40.1%	45.4%	42.2%	38.5%	41.4%	43.2%					41.3%	42.1%
OP	Third Party renewal percentage	8.6%	11.6%	5.1%	8.2%	5.5%	6.7%	14.9%	5.6%	6.2%					8.1%	8.6%
OP	Drop Box renewal percentage	1.8%	1.9%	1.2%	1.5%	1.5%	1.2%	0.7%	1.4%	1.7%					1.4%	1.3%
OP	Fleet renewal percentage	0.8%	0.2%	1.0%	0.1%	0.3%	0.3%	0.2%	0.4%	0.3%					0.3%	0.8%
ОР	Average turnaround time for vehicle registration renewal by mail (days)	N/A	3.7	4.5	3.7	5.0	6.4	5.8	5.0	1.6					4.5	Baseline



ADOT/MVD Division Performance Results
Page 3 of 23

JULY: The percentage of alt renewals was high in July due to a record number of renewals processed through ServiceArizona.

AUGUST: Although August was another month of record number renewals processed through ServiceArizona, there were only 7 U-Haul renewals, resulting in a 19,546 decrease in Third Party renewals and subsequent 3% decrease in overall alt renewals from last month's high. Due to a increased number of vacancies and work production, RBM average turnaround time increased by 0.8 days. A computer outage this month was also a factor in the increase in processing time.

SEPTEMBER: All renewal types, except Third Party (boosted by 7,793 U-Haul renewals) and Drop Box, decreased from the record highs of August.

OCTOBER: 3rd Party renewals decreased due to no U-Haul renewals, RBM processing time increased this month due to an increased number of employees utilizing FMLA and 5 unit vacancies.

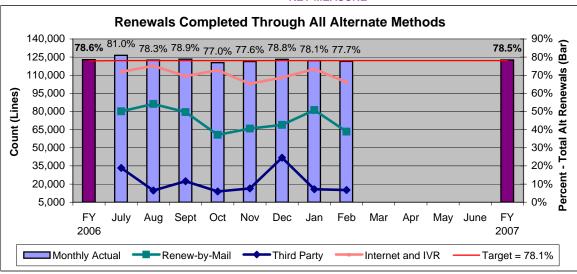
NOVEMBER: Total of all renewals are typically lower during holiday seasons. RBM processing time continued to increase this month due to vacancies, employees on FMLA and the implementation of the new vehicle registration renewal.

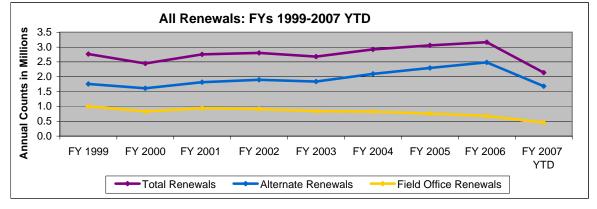
DECEMBER: The significant increase in third party renewals was primarily due to U-Haul renewals in December.

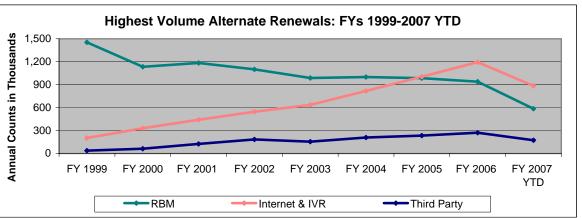
JANUARY: RBM processing time has begun to decrease due to additional help through clerical pool and overtime and a change made to new registration renewal notice. RBM is in process of hiring for the 8 vacant positions. The significant decrease in third party renewals was primarily due to U-Haul having only one renewal during January.

FEBRUARY: RBM processing time has dramatically decreased due to the assistance of clerical pool staff, overtime, the filling of vacancy positions, and fewer renewals received in February.









ADOT/MVD Division Performance Results
Page 4 of 23

EV 2007 Do	rf	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	11	ormance Results	SUBPROGRAM/AREA	Customer Services / Competitive Government Partnerships
AGENCY GOAL	2	To increase the quality, timeliness	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	2	To improve customer service.		
SUBPROGRAM OBJECTIVE	3	For FY 2007, increase the total	number of third party t	ransactions to 4,747,500.

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	June	FY 2007	FY 2007 Estimate
	Number of Title transactions, or Titles including Registrations, completed by third parties	1,579,594	123,401	134,296	125,622	129,310	120,843	118,311	138,312	121,983					1,012,078	2,090,000
ОР	Number of Registration transactions completed by third parties	540,465	60,808	40,522	47,193	40,733	41,187	65,513	42,010	41,516					379,482	940,000
ОР	Number of non-terminal T&R transactions completed by third parties	1,134,848	114,882	83,946	109,416	88,958	83,884	144,138	104,441	86,294					815,959	1,550,000
ОР	Number of Level I vehicle inspections completed by third parties	162,266	11,945	13,504	12,252	13,638	12,768	12,260	13,728	13,406					103,501	167,500
ОР	Total number of third party transactions	3,417,173	311,036	272,268	294,483	272,639	258,682	340,222	298,491	263,199					2,311,020	4,747,500
IP	Number of T&R third parties	62	62	63	63	68	72	74	77	81					81	145
IP	Number of vehicle inspection third parties (including towing companies)	370	372	370	380	386	398	398	399	412					412	445
IP	Number of MVD staff overseeing third parties	25	25	25	33	33	33	33	36	36					36	51

JULY: The increase to the number of registration renewals may be due to the renewal of large fleets. U-Haul registered more than 20,000 vehicles for the month of July.

AUGUST: Although the number of title transactions increased by more than 10,000 transactions this month, the number of registration transactions, as well as the number of non terminal transactions significantly decreased. This may be partially due to August not being a renewal month for motor carrier companies. Third party transactions typically vary from month to month.

SEPTEMBER: Although the number of title transactions completed by third parties in the month of September was reduced by nearly 10,000, the number of registration renewals increased by nearly 7,000 over the previous month. With the "relaxing" of the moratorium, the number of third party transactions should increase in the coming months.

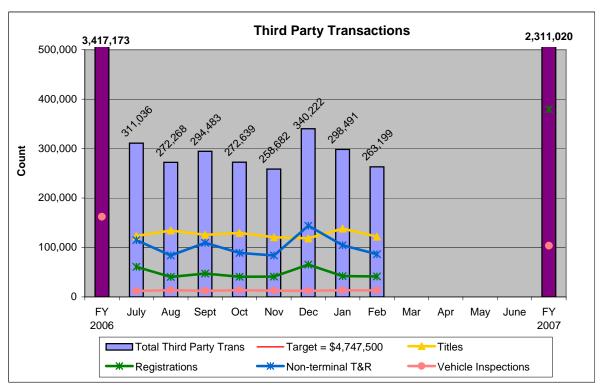
OCTOBER: The increase in the number of title transactions/registrations is in part due to the opening of five new third party locations.

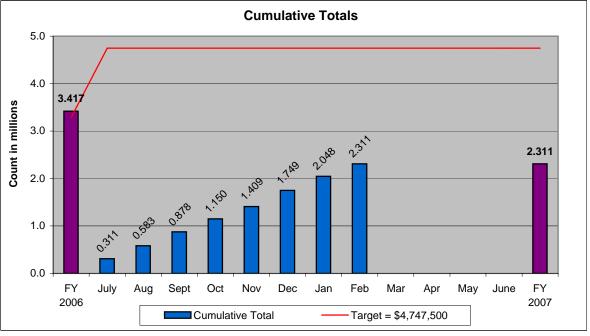
NOVEMBER: The increase in the numbers of transactions and registrations is due to the opening of new Third Party locations.

DECEMBER: Most likely, the FY 2007 estimate will not be met as it takes an average of 2-3 months for new Third Parties to become productive. However, the additional Third Parties are beginning to make an impact. The number of registration and non-terminal transactions increased due to U-Haul renewals. NOTE: A correction was made to the November figure for number of title transactions.

JANUARY: The increase in the numbers of transactions and registrations is due to the opening of 20 new Third Party locations.

FEBRUARY: Total Number of Third Party Transactions in February was reduced by nearly 35,000, in part due to the reduction in non-terminal T&R transactions completed. With the "relaxing" of the moratorium and the opening of addition locations the number of third party transactions should increase in the coming months.





ADOT/MVD Program Performance Results
Page 6 of 23

EV 2007 Do	rf	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	11	ormanice Results	SUBPROGRAM/AREA	Customer Services / Competitive Government Partnerships
AGENCY GOAL	2	To increase the quality, timelines:	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	5	To increase the use of electronic	service delivery.	
AGENCY and MVD/PROGRAM OBJECTIVE	1	For FY 2007, increase the number	per of Internet and IVR	transactions and activities to 5.7 million (average 475,000 per month).

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimated
ОР	Total Internet and IVR transactions	5,018,701	472,077	540,258	499,126	512,653	454,967	418,284	610,636	646,968					4,154,969	5,700,000
OP	Registration renewal (10-97)	995,380	96,161	100,751	93,548	98,189	88,336	93,271	101,510	90,784					762,550	1,260,000
ОР	Interactive Voice Response (IVR) for vehicle registrations only (10-97)	191,311	16,593	16,787	15,733	15,859	14,360	14,761	15,362	13,291					122,746	190,000
ОР	Permanent Fleet registration renewal (7-99)	1,323	111	183	75	178	196	109	227	239					1,318	1,500
OP	Duplicate registration (2-03)	29,851	2,722	2,865	2,559	2,565	2,421	2,176	2,878	3,192					21,378	30,000
OP	Duplicate driver license/ID (2-00)	257,620	22,435	24,400	22,169	23,149	21,564	18,765	22,694	19,452					174,628	270,000
OP	Driver license reinstatement (6-02)	13,286	1,082	1,204	1,127	1,242	1,053	1,034	1,246	1,180					9,168	13,500
OP	Special plate order (9-99)	17,043	1,420	1,639	1,463	1,490	1,261	1,286	1,690	4,216					14,465	25,000
OP	Personalized plate order (9-99)	39,635	3,331	3,798	3,488	3,523	3,176	3,108	3,834	3,873					28,131	42,000
OP	Address change (3-01)	367,185	33,091	39,177	35,686	42,039	33,131	25,240	30,740	28,007					267,111	395,000
OP	3-day restricted use permit (1-02)	614,610	49,632	54,642	53,756	54,773	53,171	50,854	56,006	56,533					429,367	620,000
OP	Plate credit inquiry (1-02)	217,408	18,312	19,170	17,380	16,606	15,823	15,469	16,486	16,234					135,480	225,000
OP	Vehicle sold notice (3-02)	136,882	13,242	13,686	12,749	13,897	11,282	10,131	13,331	12,097					100,415	150,000
OP	De-Insured Certificates (11-01)	35,342	3,242	3,328	2,955	3,129	2,745	2,684	3,494	2,748					24,325	36,000
OP	Voter registration (7-02)	121,311	13,265	25,357	20,759	32,996	18,889	8,753	10,515	9,655					140,189	130,000
OP	30-day permits (2-04)	33,126	3,237	3,432	3,491	3,559	3,154	3,147	3,495	3,294					26,809	35,000
OP	PFTO Refunds (1-05)	108,159	7,403	11,005	8,086	10,193	9,342	8,808	10,019	9,643					74,499	115,000
OP	Reinstatement Requirements (6-02)	153,581	11,929	13,275	12,504	13,301	10,784	10,369	13,342	12,537					98,041	160,000
OP	TR MVR (11-05)	13,165	1,361	1,312	1,295	1,291	1,143	1,226	1,407	1,592					10,627	14,000
OP	Vehicle Fee Recap (1-06)	13,541	1,239	1,170	1,204	1,218	843	764	2,115	5,639					14,192	30,000
OP	EZ Email (7-06)	0	23,507	48,516	42,597	35,395	28,703	11,603	32,618	26,737					249,676	0
OP	DL MVR (7-06)	0	2,434	5,456	4,804	4,721	4,394	3,668	5,324	5,055					35,856	80,000
OP	Personalized Plate Inquiry (1-07)	0	0	0	0	0	0	0	131,016	192,470					323,486	0
OP	Tab Replacement	0	0	0	0	0	0	0	0	0					0	10,000
OP	Express Mailing	0	0	0	0	0	0	0	0	0					0	37,000
OP	Insurance Verification (2-06)	0	0	0	0	0	0	0	0	511					511	60,000
OP	Registration Fee Calculation (1-02)	602,397	54,770	54,093	50,297	49,696	45,085	43,914	47,745	40,959					386,559	605,000
OP	Non-Resident Permit (8-04)	38,130	2,472	2,605	2,342	2,765	3,220	3,263	4,661	4,079					25,407	39,000
OP	90-day Resident Registration (6-02)	9,874	851	956	895	899	808	826	860	887					6,982	10,000
OP	Temporary Registration Plate (7-03)	862,461	76,616	76,452	71,537	66,848	63,178	65,221	63,828	67,090					550,770	865,000
ОР	Motor Carrier Permits (pilot 7-03) (phase II pilot 5-04)	9,685	915	1,115	1,090	997	944	858	1,007	908					7,834	9,800

ADOT/MVD Division Performance Results
Page 7 of 23

Туре	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	July	May	June	FY 2007	FY 2007 Estimated
OP	Dealer license renewals (pilot 11-03) (phase II 8-04)	27,986	77	2,551	4,188	222	4,163	5,418	118	2,219					18,956	28,500
OP	Abandoned Vehicle reporting (pilot 4-04)	5,368	440	503	173	653	635	667	642	713					4,426	5,400
OP	30-day permits (2-04)	14,340	1,410	1,328	1,303	1,248	1,200	1,143	1,351	993					9,976	14,500
OP	Motor Vehicle Records (MVRs) (2-05)	46,667	4,806	5,264	5,482	5,702	5,564	5,227	6,156	5,024					43,225	50,000
OP	EZ Lienholder MVRs (4-05)	25,286	2,346	2,324	2,493	2,131	2,312	2,494	2,660	3,007					19,767	25,500
OP	Ignition Interlock (6-05)	6,204	221	283	403	445	399	299	325	339					2,714	6,300
OP	EZ Pay (12-05)	10,544	1,404	1,631	1,495	1,734	1,688	1,728	1,934	1,771					13,385	22,000
OP	EZ Title	0	0	0	0	0	0	0	0	0					0	60,000
OP	Motor Carrier MVR	0	0	0	0	0	0	0	0	0					0	30,000
OP	Average monthly number of Internet and IVR transactions	418,225	472,077	506,167	503,820	506,028	495,816	482,894	501,143	519,371					519,371	475,000
()('	Percent increase in Avg monthly Internet & IVR transactions	18.2%	11.4%	6.7%	-0.5%	0.4%	-2.1%	-2.7%	3.6%	3.5%					3.5%	-9.5%
1 ()	Percent of customers rating overall satisfaction 6-9 on a 0-9 scale	98.9%	98.9%	98.9%	98.1%	98.2%	98.9%	99.1%	98.9%	98.8%					98.7%	98.9%
OP	Internet revenues collected by MVD	\$212,603,123	\$21,424,167	\$21,636,782	\$19,823,631	\$20,685,518	\$19,396,033	\$22,139,255	\$21,562,762	\$19,190,337					\$165,858,485	\$241,452,000
OP	IVR revenues collected by MVD	\$39,602,758	\$3,576,485	\$3,428,068	\$3,286,578	\$3,209,120	\$2,970,841	\$3,237,939	\$3,111,100	\$2,662,067					\$25,482,198	\$44,973,000
ОР	Internet and IVR revenues retained by third parties	\$9,771,351	\$923,887	\$959,667	\$890,196	\$926,951	\$865,256	\$905,833	\$941,424	\$857,480					\$7,270,694	\$11,058,000
ОР	Total Internet and IVR revenues collected	\$261,977,232	\$25,924,539	\$26,024,517	\$24,000,405	\$24,821,589	\$23,232,130	\$26,283,027	\$25,615,286	\$22,709,884					\$198,611,377	\$297,483,000

NOTES:

Measures containing 0s will roll out later in the year.

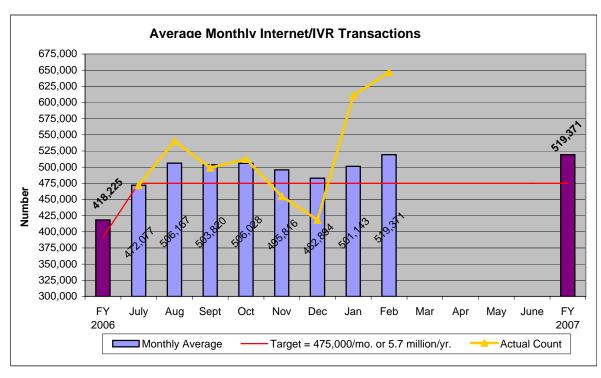
VARIANCE STATEMENT

JULY: ServiceArizona reached an all time record high of 472,077 transactions. EZ Renewal also reached an all time record high of 112,754 transactions. Two new services were released this month (EZ Email and DL MVR) and are expected to be large volume services.

AUGUST: Monthly ServiceArizona transactions reached an all time record high of 540,258. In addition, the renewal services reached an all time record high of 117,538 transactions. A notable increase also occurred in EZ Voter, which almost doubled (+12,092) over last month's transactions due to the upcoming elections. The EZ Email transaction growth was due to a midmonth release in July.

SEPTEMBER: Historically, September begins a decline in transactions throughout the winter months. At an average of 503,820 transactions through September, the total is still on track for 475,000 transactions per month goal.

OCTOBER: EZ Email, the service that allows customers to receive their registration renewal notice by e-mail, continues to have a lot of activity. The 35,395 sign-ups in October brings the FY total to more than 150,000. The 512,653 total transactions for the month is the second highest monthly total ever, and the 114,048 registration renewals and IVRs is also the second highest ever. The measurement is well on track to meet the FY 2007 objective.



ADOT/MVD Division Performance Results

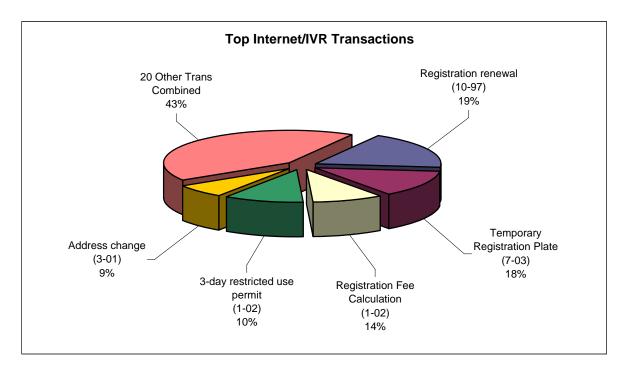
Page 8 of 23

NOVEMBER: Overall average transactions (495,816) are still on target to meet the FY 2007 prediction. November has historically shown as one of the slowest months for activity possibly due to fewer car sales during the holidays. Fewer car sales result in less TRPs, Plate Refunds, Sold Notices, Fee Calculations and less registration renewals in following years. The largest decline was noted in Voter Registration (-14,107), which is typical after an election.

DECEMBER: December, like November, historically has lower activity compared with the rest of the year. However, the measurement is still ahead of projection and is on track to meet objective, particularly with the higher volume spring months still to come.

JANUARY: ServiceArizona reached a record month with 600,000 transactions. This new record was, in part, due to an enhancement to the EZ Plate services which now allows a customer to search personalized plate choices through ServiceArizona. Each inquiry counts as an activity in the total number of transactions.

FEBRUARY: Another record month for ServiceArizona. The new Personalized Plate Inquiry reached over 190,000 transactions. Special Plate transactions also reached a record high due to the implementation of the Energy Efficient Plate Pilot, which allows some types of Hybrid vehicles to obtain a special plate to use the HOV lane.



ADOT/MVD Division Performance Results
Page 9 of 23

EV 2007 Do	rf	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	11	ormance Results	SUBPROGRAM/AREA	Customer Services / Division Operational Support Services
AGENCY GOAL	2	To increase the quality, timelines:	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	2	To improve customer service.		
SUBPROGRAM OBJECTIVE	4	For FY 2007, reduce average Ca	all Center Level II wait	time to 16.2 minutes.

Туре	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimate
IP	Number of Level I telephone calls received	1,748,787	161,069	176,397	149,080	158,902	140,321	162,918	155,401	138,415					1,242,503	1,976,129
IP	Number of Level II telephone calls received	608,761	51,049	55,367	51,176	51,125	49,662	59,595	61,350	53,634					432,958	687,900
IP	Total number of telephone calls received	2,357,548	212,118	231,764	200,256	210,027	189,983	222,513	216,751	192,049					1,675,461	2,664,000
EF	Average Level I telephone wait time (in minutes)	0.4	0.2	0.2	0.0	0.2	0.2	0.2	0.2	0.2					0.2	0.2
EF	Average Level II telephone wait time (in minutes)	16.1	18.5	20.6	19.0	17.1	13.2	17.6	18.1	17.1					17.7	16.2
QL	Percent of surveyed customers satisfied with wait-time	N/A	77.6%	82.7%	82.3%	82.5%	81.1%	78.8%	76.1%	77.9%					79.9%	Baseline
QL	Percent of surveyed customers indicated completed call saved office visit	N/A	62.2%	64.4%	62.6%	60.4%	80.1%	59.3%	59.5%	57.2%					63.2%	Baseline
QL	Number of abandoned calls	212,003	20,584	23,166	21,469	18,298	15,381	21,110	23,147	20,072					163,227	190,000
QL	Number of hours associated with DOC lockdowns	104.8	9.0	10.0	0.0	0.4	0.0	4.5	4.0	4.0					31.9	130
QL	Number of hours associated with MVD system downtime	517.1	21.3	7.6	17.5	21.7	10.1	58.5	2.0	85.4					224.1	250

Level I

Inmate workers respond to generic telephone inquiries related to driver licensing and vehicle titling and registration procedures. They have no computer access and do not accept personal information from callers.

Level II

Calls requiring more detailed information and/or access to the customer's computer record are transferred to an MVD Level II representative located at the on-site call center at MVD Headquarters or the Tucson Regional facility.

ADOT/MVD Division Performance Results Page 10 of 23

JULY: Level II wait time increased due to unfilled vacancies, planned leave and agents assisting other units with data entry backlog in an effort to reduce insurance verification calls.

AUGUST: Level II wait times continue to increase due to lack of adequate staffing. Currently, there are seven vacancies in the Level II call centers. DOSS and Call Center Management are aggressively working to fill these vacancies. It is expected that they will all be filled within the next 45 days. Significant improvement in wait time is expected within 45-60 days.

SEPTEMBER: Level II wait times decreased due to short month and we gained one additional trained agent to assist with calls. Total call volume decrease is attributed to mandatory insurance unit intents and SR22's being more caught up.

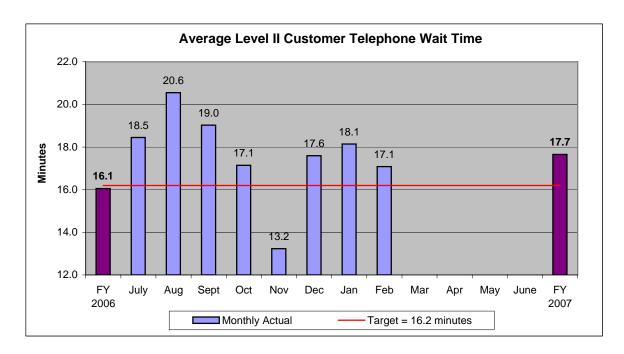
OCTOBER: Level II average wait times decreased slightly due to increase in staffing. Average may have been even higher but there were 2 1/2 consecutive days of system downtime.

NOVEMBER: We received over 20,000 less calls during November due to two different holidays. This has been the trend over the past several years. We were also fully staffed at 19 agents at our 1801 Call Center. Fewer calls and adequate staffing equates to lower wait times and fewer abandoned calls.

DECEMBER: During the holiday season, the number of incoming calls increased by 32,530 impacting the number of abandoned calls. We had four new Level II employees in training, four staff vacancies, and five employees assisting other units on a part-time basis, all contributing to the wait time increase.

JANUARY: The call center had an increase in Level II wait-time of .5 due to unplanned sick leave. The decrease in incoming calls is partly due to some call center agents helping the Mandatory Insurance unit. Abandoned rate is likely to increase when we have fewer agents available to handle the call volume.

FEBRUARY: The total number of incoming calls decreased as a result of the following: February was a short month and there was a significant increase in system downtime hours on February 5, 6, 26, and 27 (due to intermittent MVD phone system problems), affecting the number of calls coming into all call centers. Fewer calls attributed to an overall decrease of 1.0 minutes in wait time average. We also have six vacancies to fill at our Level II call centers and are currently training four new hires.



NOTES:

Target wait times will probably not be reached until all available vacancies are filled and new employees trained.

ADOT/MVD Division Performance Results
Page 11 of 23

EV 2007 Do	rf.	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	110	offinance Results	SUBPROGRAM/AREA	Customer Services / Motor Carrier and Tax Services
AGENCY GOAL	2	To increase the quality, timeliness	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	6	To promote the efficient generation	on, collection, and manag	gement of revenues to meet public needs.
SUBPROGRAM OBJECTIVE	1	For FY 2007, achieve at least a	2:1 revenue return ratio	o as a result of fuel tax evasion enforcement efforts.

PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimate
OP Number of tests completed for dyed fuel	5,580	1,620	1,167	308	20	1,353	214	194	1,329					6,205	5,500
OP Number of dyed fuel violations identified	49	29	10	3	0	14	2	3	15					76	55
OP Number of diesel vendor visits	395	22	42	111	220	58	56	10	16					535	150
OP Number of surveillance details	90	0	6	0	8	13	34	32	34					127	100
OP Number of assessments made on all compliance issues	121	23	11	8	26	14	44	8	13					147	100
OP Total dollars assessed on all compliance issues	\$339,937	\$28,100	\$25,000	\$6,800	\$10,200	\$5,300	\$40,258	\$9,208	\$12,467					\$137,333	\$350,000
OP Revenues collected on assessments	\$393,481	\$233,677	\$33,834	\$21,800	\$14,401	\$5,400	\$17,900	\$74,752	\$30,218					\$431,982	\$400,000
OP Other revenue collections and impacts due to enforcement efforts	\$127,181	\$54,670	\$14,000	\$15,000	\$0	\$0	\$14,000	\$0	\$14,000					\$111,670	\$100,000
OP Estimated assessed fines for issued citations @ \$200 each	\$400	\$1,400	\$0	\$0	\$0	\$600	\$0	\$0	\$200					\$2,200	\$2,000
OP Total revenues collected due to enforcement efforts	\$521,062	\$289,747	\$47,834	\$36,800	\$14,401	\$6,000	\$31,900	\$74,752	\$44,418					\$545,852	\$600,000
IP Operating expenditures of enforcement efforts	\$216,169	\$16,342	\$32,616	\$8,267	\$18,375	\$20,059	\$22,397	\$36,754	\$19,295					\$174,105	\$300,000
Ratio of dollars collected for every dollar spent on fuel tax evasion enforcement efforts (COST= \$1.00)	\$2.41	\$17.73	\$1.47	\$4.45	-\$1.28	-\$3.34	\$1.42	\$2.03	\$2.30					\$3.14	\$2.00
OP Number of audits performed	4	0	0	0	0	0	0	0	0					0	3
OP Number of felony criminal cases filed	1	0	0	0	0	0	0	0	0					0	1
OP Number of citations issued for dyed fuel issues	2	7	0	0	0	3	0	0	1					11	12
IP Number of complaints received	16	0	1	2	0	3	2	2	1					11	15

ADOT/MVD Division Performance Results
Page 12 of 23

JULY: Revenues for this month is the result of a sizeable assessment against two vendors paid in full.

AUGUST: No significant variances for the month of August.

SEPTEMBER: Vendor visits increased this month due to new regulations going into effect concerning Vendors and tax rate decal placement.

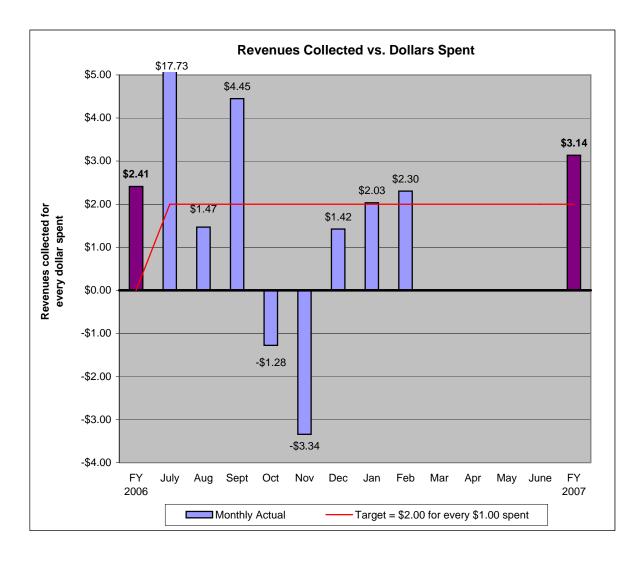
OCTOBER: The number of tests completed for dyed fuel this month is low due to TEU Personnel concentrating their efforts on conducting Vendor compliance inspections. Vendor compliance inspections were high this month in an effort to inform Vendors of recently enacted legislation regarding the placement of tax decals on diesel fuel dispenser.

NOVEMBER: Assessments were low in November resulting in decrease in revenue collected. The lag time for collecting on a penalty assessment after identifying a violation is on average 2-3 months. TEU activities in the months of September and October were concentrated primarily on non revenue generating activity therefore, revenue collected for the month of November was low.

DECEMBER: Number of assessments this month was high due to many violations identified in November assessed in December. The delay in notifying the tax payer of the penalty assessment was due to a PENALTY ASSESSMENT NOTICE being created and reviewed by the unit attorney.

JANUARY: Revenue collected on assessments was larger than usual due to receiving payment in full on a large assessment. Operating expenditures were larger than usual this month due to an equipment purchase and upgrades. (A trailer was purchased to store and haul unit supplies in connection with roadside details and two vehicles were upgraded for use as mobile offices while conducting roadside details.)

FEBRUARY: Dyed fuel tests increased due to a greater number of roadside details during February.



ADOT/MVD Division Performance Results

EV 2007 Do	w£.	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE	Ш	offinance Results	SUBPROGRAM/AREA	Motor Vehicle Enforcement Services
AGENCY GOAL	2	To increase the quality, timelines:	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	1	To promote public safety and pro	tection through regulatio	n, licensing, and the administration of transportation laws.
AGENCY and MVD/PROGRAM OBJECTIVE	1	For FY 2007, weigh 8,200 comn	nercial vehicles utilizin	g mobile enforcement.

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimate
IP	Total commercial vehicle traffic (includes credential checked, pre-cleared and waved-thru traffic)	16,864	2,854	1,468	1,453	1,364	459	217	189	407					8,411	15,500
ОР	Number of credential-checked vehicles	9,974	1,908	1,333	1,225	937	293	122	189	407					6,414	8,000
ОР	Number of vehicles weighed by mobile units (1 vehicle = 1 weigh only)	8,220	684	2	339	546	415	95	129	0					2,210	8,200
ОС	Number of weighed vehicles detected by mobile enforcement as violating size/weight requirements	475	29	0	6	23	29	10	19	0					116	450
	Percent of weighed vehicles detected by mobile enforcement as violating size/weight requirements	5.8%	4.2%	0.0%	1.8%	4.2%	7.0%	10.5%	14.7%	0.0%					5.2%	5.5%
ОР	Number of vehicle weight/size violations for which citations were issued	92	3	0	9	14	3	2	1	0					32	100
OP	Total safety inspections at details	2,611	817	962	406	241	165	94	23	211					2,919	2,000
ОР	Number of drivers cited for vehicle safety violations	147	13	21	13	3	0	0	7	4					61	125
	Number of violations (excluding size/weight) for which citations were issued	182	35	68	18	65	5	0	21	2					214	150
ОР	Operating budget expenditures for mobile enforcement (direct costs)	\$108,836	\$9,619	\$25,062	\$11,025	\$7,906	\$9,706	\$4,695	\$5,567	\$4,817					\$78,396	\$93,450
ОР	Revenues collected from permit sales	\$2,809	\$1,262	\$417	\$14,536	\$11,331	\$0	\$45	\$658	\$55					\$28,304	\$1,800
OP	Approximate revenues generated from civil penalties based on assessed fines	\$59,401	\$3,220	\$0	\$6,220	\$7,681	\$2,560	\$2,240	\$100	\$0					\$22,021	\$50,000
ОР	Total approximate revenues collected due to enforcement activities	\$62,210	\$4,482	\$417	\$20,756	\$19,012	\$2,560	\$2,285	\$758	\$55					\$50,325	\$51,800
EF	Approximate revenues collected for every dollar spent on mobile enforcement	-\$0.57	-\$0.47	-\$0.02	\$1.88	\$2.40	-\$0.26	-\$0.49	-\$0.14	-\$0.01					-\$0.64	-\$0.55
OP	Total mobile details	75	27	27	12	21	11	5	2	7					112	75
ОР	Total staff hours for all mobile details	4,660	1,096	853	695	1,194	341	228	192	341					4,940	4,000

ADOT/MVD Division Performance Results
Page 14 of 23

JULY: Mobile details were conducted by all three Regions during the month of July, with the greater number performed in the Southern Region. Although the emphasis is on Commercial Vehicle Safety Inspections, a number of vehicles were weighed by details conducted in the Northern Region.

AUGUST: Although the same number of details were conducted in August as the previous month, the focus of the details was quite different. Officers from all three Regions were assigned to details in the Southern part of the state, where the focal point was commercial vehicle safety inspections, concentrating on the areas of the state that share the border with Mexico.

SEPTEMBER: All three Regions participated in mobile details during the month. The Central and Southern Regions continue to focus a great deal of their efforts towards commercial vehicle safety inspections, although the Southern Region did conduct the majority of vehicle weighings for the month.

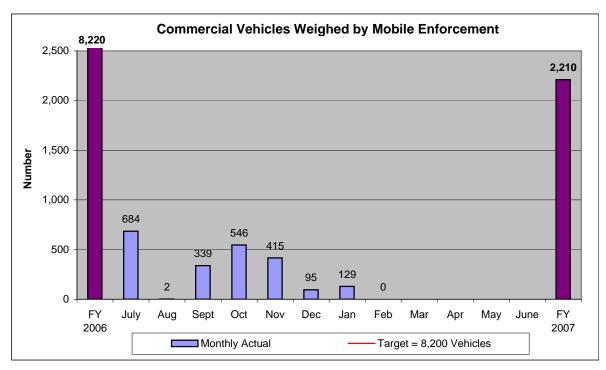
OCTOBER: All Regions participated in details during the month of October. As in previous months, the Central and Southern Teams are working together to accomplish Commercial Vehicle Safety Inspections in the southern part of the state. Total numbers of safety inspections are now returning to normal.

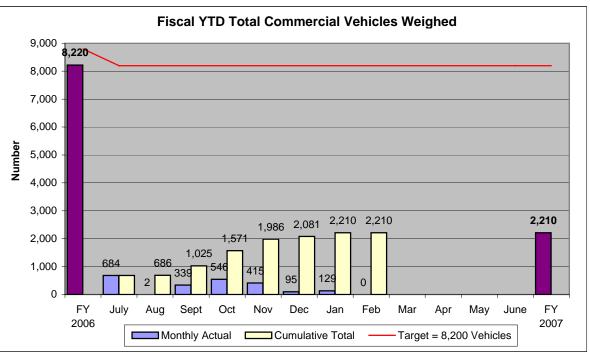
NOVEMBER: Numbers were down from previous months. Central and Southern Regions were able to participate in a few details during the month, but the Northern Region did not participate due to staffing. There were no permit sales this month (revenue=0). It is anticipated that the number of details will continue to be limited until after the first of next year because of staffing/leave time, etc.

DECEMBER: The number of mobile details conducted during the month is half of last month's figures. No details were conducted in the Northern Region because of staffing. The Central Mobile Team was curtailed by staffing shortages, with only 2 officers currently assigned to the team. The Southern Team was also impacted by staffing, as well as employees in use/lose situation with their annual leave. Additionally, the mobile scales were taken to the Phoenix Office for review/repair.

JANUARY: The Northern Region participated in 2 details during the month: a weight enforcement detail in Springerville and a CVSA detail in Holbrook. Central and Southern Scale Teams were unable to conduct any details due to staffing levels. This will continue until after the Academy is completed. Because of numerous training classes, the Southern Team has been unable to schedule details. Additionally, both teams have their scales being retrofitted with new safety equipment.

FEBRUARY: Although the number of details and man-hours increased in February, there were no vehicles weighed during any of these details. Portable scales are still not available due to the safety retrofit, so the focus of the details was on CVSA inspections.





ADOT/MVD Division Performance Results

Page 15 of 23

EV 2007 Pa	rf.	ormance Results	PROGRAM	Motor Vehicle Division
F1 2001 PE	Ш	offiliance Results	SUBPROGRAM/AREA	Motor Vehicle Enforcement Services
AGENCY GOAL	2	To increase the quality, timelines:	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	1	To promote public safety and pro	tection through regulation	n, licensing, and the administration of transportation laws.
AGENCY and MVD/PROGRAM OBJECTIVE		For FY 2007, maintain waved-th hours of operation.	ru traffic at 1.0% of all	commercial vehicle traffic identified at the fixed ports (POEs) during

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimate
ΙP	Total commercial vehicle traffic at POEs during hours of operation (includes credential checked, pre-cleared, and waved-thru traffic)	8,662,037	623,112	633,765	525,798	572,078	590,698	603,371	628,967	527,400					4,705,189	7,579,000
IP	Number of credential-checked vehicles	3,567,147	199,756	205,629	181,164	206,371	217,727	263,536	282,740	212,209					1,769,132	3,400,000
IP	Number of pre-cleared vehicles	5,062,550	422,430	417,039	343,628	364,319	371,672	336,736	344,331	314,437					2,914,592	4,100,000
QL	Number of vehicles waved-thru at POEs during hours of operation	32,340	926	11,097	1,006	1,388	1,299	3,099	1,896	754					21,465	79,000
ОС	Percent of vehicles waved-thru at POEs during hours of operation	0.37%	0.15%	1.75%	0.19%	0.24%	0.22%	0.51%	0.30%	0.14%					0.46%	1.0%
OP	Total weighings of vehicles at fixed POEs (includes repeats of same vehicle)	5,143,997	411,877	431,324	389,271	447,571	433,212	417,253	445,061	381,384					3,356,953	5,198,000
OP	Number of vehicles weighed at POEs (1 vehicle = 1 weigh)	4,449,590	358,033	382,016	337,672	392,513	380,234	369,133	418,359	330,111					2,968,071	4,649,800
QL	Number of weighed vehicles detected at POEs as violating size/weight requirements	24,935	2,450	1,863	1,912	2,659	2,613	2,169	2,018	1,420					17,104	27,000
	Percent of weighed vehicles detected at POEs as violating size/weight requirements	0.56%	0.68%	0.49%	0.57%	0.68%	0.69%	0.59%	0.48%	0.43%					0.58%	0.58%
OP	Number of drivers cited for vehicle weight/size violations	4,143	293	254	282	392	363	362	425	253					2,624	3,650
OP	Total safety inspections at POEs	6,967	1,148	1,440	920	1,003	842	801	854	892					7,900	3,450
OP	Number of drivers cited for vehicle safety violations	2,394	190	167	279	325	225	213	245	205					1,849	1,025
ОР	Number of drivers cited for other vehicle violations (excluding size/weight)	4,124	404	288	586	494	525	494	558	420					3,769	6,700
IP	Operating expenditures for POEs (direct costs)	\$7,452,904	\$718,455	\$1,096,537	\$798,985	\$628,498	\$619,002	\$747,772	\$1,315,049	\$876,236					\$6,800,535	\$7,270,000
OP	Revenues collected due to port permit sales	\$15,974,644	\$1,045,141	\$926,572	\$1,039,265	\$1,177,404	\$1,328,084	\$1,138,087	\$1,352,922	\$1,260,503					\$9,267,978	\$13,850,000
ОР	Approximate revenues generated from civil penalties based on assessed fines	\$3,037,667	\$218,780	\$177,362	\$199,580	\$266,486	\$250,011	\$266,412	\$306,502	\$190,975					\$1,876,108	\$2,250,000
ОР	Total approximate revenues collected due to enforcement activities	\$19,012,311	\$1,263,921	\$1,103,934	\$1,238,845	\$1,443,890	\$1,578,095	\$1,404,499	\$1,659,424	\$1,451,478					\$11,144,086	\$16,100,000
EF	Approximate revenues collected for every dollar spent on fixed ports enforcement	\$2.55	\$1.76	\$1.01	\$1.55	\$2.30	\$2.55	\$1.88	\$1.26	\$1.66					\$1.64	\$2.21

ADOT/MVD Division Performance Results
Page 16 of 23

JULY: No significant variances noted.

AUGUST: Because both the PrePass and WIM Systems were inoperable at the Ehrenberg Port of Entry, traffic was not being sorted away from the Port. This resulted in all vehicles being brought in to the Port. To avoid trucks backing onto the freeway and causing potential safety hazards, they had to be waved thru without credentials being checked.

SEPTEMBER: With the PrePass and WIM systems back in working order at Ehrenberg Port, the total wave-thru traffic counts are back to normal and far below the target of 1% of total commercial traffic.

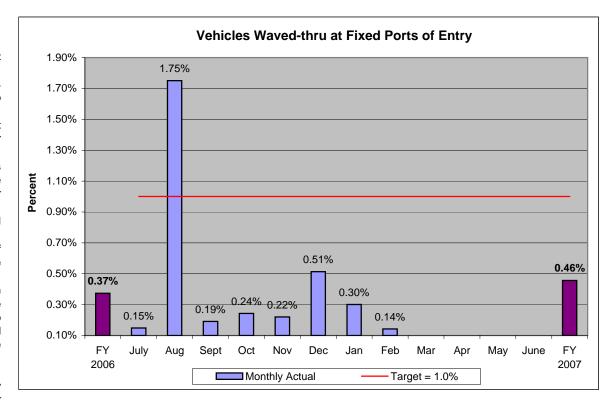
OCTOBER: There was very little variance in the wave-thru traffic at the ports during October. The slight increase was a result of the paving project at the Sanders Port, during which PrePass and WIM systems were inoperable for one week.

NOVEMBER: No significant variance in wave-thru traffic at the ports. All systems were operable.

DECEMBER: There was an increase in the wave-thru traffic because of problems with the WIM and PrePass systems at the Topock Port. The problems have subsequently been resolved.

JANUARY: Most wave-thru traffic was due to 6+ inches of snow dropped in the San Simon area resulting in numerous road closures. Once the highways were opened, truck traffic was released and it became difficult to manage the traffic coming through the port. To protect against potential traffic accidents as a result of commercial trucks backing up onto the freeway, 1,400+ trucks were waved thru.

FEBRUARY: PrePass and WIM Systems are operable at all applicable ports, as evidenced by the decrease in wave-thru traffic during February. The only exception was at the Topock Port, where systems became inoperable near the end of the month, resulting in increased wave-thru traffic at that facility. Weighings decreased due to scale problems at Sanders and Topock locations.



ADOT/MVD Division Performance Results

Page 17 of 23

EV 2007 Do	w£.	ormance Results	PROGRAM	Motor Vehicle Division
F1 2007 PE		offiliance Results	SUBPROGRAM/AREA	Motor Vehicle Enforcement Services
AGENCY GOAL	2	To increase the quality, timeliness	s and cost effectiveness	of our products and services.
MVD/PROGRAM GOAL	6	To promote the efficient generation	on, collection, and manag	gement of revenues to meet public needs.
SUBPROGRAM OBJECTIVE		For FY 2007, increase the collegeforts.	ction of direct revenues	s to \$29,208,602 as a result of registration compliance enforcement

PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	June	FY 2007	FY 2007 Estimated
IP Number of cases opened by active enforcement	11,012	771	1,667	1,332	1,869	2,156	1,626	1,989	2,423					13,833	14,548
IP Opened cases carried over from pr period	evious 1,056	1,056	1,179	1,919	2,248	2,924	3,629	3,652	4,190					4,190	1,504
IP Total cases opened by active enfor	cement 12,516	1,827	2,846	3,251	4,117	5,080	5,255	5,641	6,613					18,023	16,052
OP Number of cases closed by active enforcement	11,460	648	927	1,003	1,193	1,451	1,603	1,451	2,243					10,519	14,607
OP Percent of active enforcement case closed	91.6%	35.5%	32.6%	30.9%	29.0%	28.6%	30.5%	25.7%	33.9%					58.4%	91.0%
Percent of active enforcement close CP cases designated as "Complied" (regardless of total days to complia	46.8%	53.1%	60.2%	56.4%	64.8%	51.3%	52.3%	55.0%	39.9%					52%	47.7%
OP Percent of active enforcement close cases designated as "Exempt"	1.0%	1.4%	1.1%	0.8%	0.9%	1.2%	1.9%	2.1%	1.6%					1%	1.1%
OP Percent of active enforcement close cases designated as "Exhausted"	50.8%	44.0%	36.4%	41.3%	32.3%	45.1%	44.5%	41.6%	57.2%					44%	49.9%
OP Percent of active enforcement close cases designated as "Unfounded"	1.3%	1.5%	2.4%	1.5%	2.0%	2.3%	1.4%	1.4%	1.2%					2%	1.3%
OP Number of warnings given	10,009	1,021	2,568	1,063	2,544	2,126	932	2,253	2,464					14,971	13,994
OP Number of citations given	160	1	4	15	20	8	3	9	4					64	160
Number of vehicles registered within OC days of closed cases due to active enforcement efforts	n 90 6,282	448	624	613	885	813	911	882	950					6,126	9,969
OC Direct revenues generated from accent efforts	\$907,101	\$62,568	\$96,344	\$106,272	\$137,905	\$136,039	\$165,493	\$145,913	\$159,213					\$1,009,748	\$943,604
OP Average Direct Revenues per vehice through active enforcement	sle \$144	\$140	\$154	\$173	\$156	\$167	\$182	\$165	\$168					\$165	\$148
Number of automatically-generated database letters sent to AZ Resider (Lapsed Registrations)	610,022	56,818	52,275	56,088	52,991	54,311	51,092	55,987	52,792					432,354	608,000
Number of vehicles registered within days due to automatically-generate database letters (Lapsed Registrati	d 183.048	15,982	18,001	16,166	19,168	17,250	17,169	14,476	17,653					135,865	164,160
OC Percent of Lapsed Registration letter resulting in compliance	ers 30%	28%	34%	29%	36%	32%	34%	26%	33%					31%	27%
OC Direct revenues generated as a residatabase letters (Lapsed Registration		\$2,491,845	\$2,807,461	\$2,606,624	\$3,088,682	\$2,768,718	\$2,788,647	\$2,476,865	\$2,938,890					\$21,967,733	\$27,000,000
OP Average Direct Revenues per vehic through Lapsed Registration letters		\$156	\$156	\$161	\$161	\$161	\$162	\$171	\$166					\$162	\$148

ADOT/MVD Division Performance Results
Page 18 of 23

Type	PERFORMANCE MEASURES	FY 2006	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	FY 2007	FY 2007 Estimated
OP	Number of automatically-generated database letters (New Resident) identifying additional potential violators of registration compliance laws	51,173	4,181	4,215	4,149	5,284	4,300	4,367	3,872	3,430					33,798	57,651
ОС	Number of vehicles registered within 60 days due to automatically-generated database letters (New Resident)	6,549	432	561	495	547	553	622	659	529					4,398	7,842
ос	Percent of New Resident letters resulting in compliance	13%	10%	13%	12%	10%	13%	14%	17%	15%					13%	14%
ОС	Direct revenues generated as a result of database letters (New Resident)	\$1,242,813	\$72,884	\$102,592	\$95,388	\$95,761	\$104,283	\$87,886	\$116,512	\$91,414					\$766,721	\$1,264,998
ОР	Average Direct Revenues per vehicle through New Resident letters	\$190	\$169	\$183	\$193	\$175	\$189	\$141	\$177	\$173					\$174	\$181
ОС	Total direct revenues generated as a result of active enforcement efforts and database letters	\$29,360,233	\$2,627,297	\$3,006,397	\$2,808,285	\$3,322,349	\$3,009,041	\$3,042,026	\$2,739,290	\$3,189,518					\$23,744,201	\$29,208,602
ОР	Actual expenditures - Org 2650 (appropriation to supplement)	\$374,354	7,639	8,035	8,673	7,889	9,263	36,883	8,221	7,952					\$94,555	
ОР	Actual expenditures - Org 2390 (base)	\$447,874	58,763	91,546	53,992	54,673	17,442	58,691	93,131	70,670					\$498,908	
ОР	Total actual expenditures	\$822,228	66,402	99,581	62,665	62,562	26,705	95,574	101,352	78,622					593,463	
ОС	Approximate revenues collected for every dollar spent on registration compliance enforcement (based on direct revenues)	\$35.71	\$39.57	\$30.19	\$44.81	\$53.10	\$112.68	\$31.83	\$27.03	\$40.57					\$40.01	
OP	Average revenues collected per vehicle registered (based on direct revenues)	\$2,288	\$2,985.56	\$2,537.04	\$2,534.55	\$2,320.08	\$2,202.81	\$1,984.36	\$1,777.61	\$2,156.54					\$2,256.20	\$1,640
ОР	Number of officer hours spent on registration compliance field activities	13,090	1,192	1,674	1,366	1,845	1,824	1,527	2,051	2,177					13,654	24,283
ОР	Number of officer hours spent in court	52	4	1	10	0	3	14	0	3					35	336
ОР	Number of officer hours spent in training	7,120	585	350	101	164	321	90	12	37					1,659	3,200
ОР	Number of officer hours spent on registration compliance administrative duties	472	28	20	160	22	23	188	40	40					521	240
OP	Total number of officer hours	20,733	1,808	2,045	1,637	2,031	2,171	1,819	2,103	2,256					15,870	28,059

ADOT/MVD Division Performance Results
Page 19 of 23

JULY: Spent 585 hours training on new lap tops issued to registration enforcement program. Used 206 hours of annual and sick leave (1.3 officers) during July. Concentrated on training officers outside Central Region on Registration Compliance activities.

AUGUST: Concentrated heavily on issuing warnings and opening cases. This is the highest total number of warnings issued in one month in the past three years. Opened more than 1,600 cases in August as well. Both these figures should increase number of closed, "complied" cases in next three months. Terminated one Registration Compliance officer for cause.

SEPTEMBER: Reduced manpower during September. Three officers used 240 hours of vacation and sick leave. Administrative Assistant vacancy in Registration Compliance unit mandated use of officer to answer 1-800 calls in the South Mesa Drive Enforcement Office, reducing number of staff available for field duty.

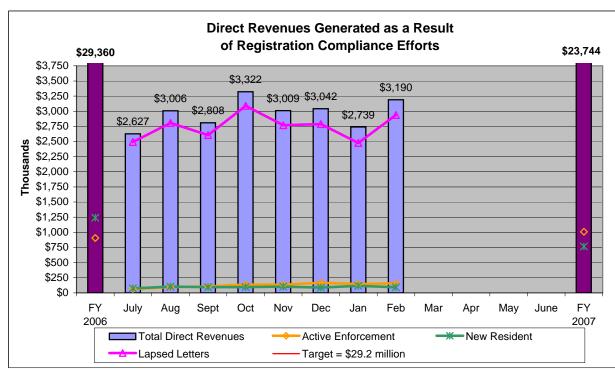
OCTOBER: Increased activity in warnings issued result in more cases opened and revenue collected. Oct. also indicated a rise in complied cases from warnings issued back in Aug due to direct enforcement efforts. Received approval to fill administrative vacancies. Hiring someone to answer phones will allow officers to work the field instead of answering calls.

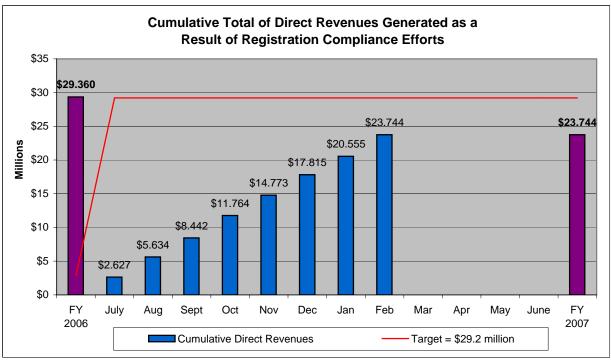
NOVEMBER: Increases in both opened and closed cases due to great efforts made in entering new information into system (creating new case) and closing out completed cases. Continued high volume of warnings issued. "Friendlier" warnings tend to positively influence compliance rate. Higher revenue for dollars spent resulted from lower expenditures from Org 2390 where positions were transferred out to various locations/orgs. This measure needs to be reassessed.

DECEMBER: Warnings and new cases dropped this month as did total hours worked. Reason for drop due to 235 hours of annual leave used by Registration Compliance staff. As cases continue to carry over from pervious months efforts were made to close more cases during December.

JANUARY: All objectives are on target or exceeded for FY 2007. Warnings issued and New Cases increased. We have two new Customer Service Representatives assisting with data entry allowing staff more time in the field. Additional cases are being opened because backlog is decreasing.

FEBRUARY: New cases opened and warnings issued continue to increase. The additional new cases are reflected with increased number of closed cases and revenue collected. Increased activity is attributed to the additional two Customer Service Representatives in the program since January.





ADOT/MVD Division Performance Results

Page 20 of 23

EV 2007 Do	rf.	ormance Results	PROGRAM	Motor Vehicle Division
F1 2001 PE	111	ormance Results	SUBPROGRAM/AREA	Motor Vehicle Support Services / Executive Services Group
AGENCY GOAL	4	To optimize the use of all resource	ces.	
MVD/PROGRAM GOAL	3	To promote safety and security in	n the workplace	
AGENCY and MVD/PROGRAM OBJECTIVE	1	For Calendar Year 2007, maint	ain the Division Injury	Incidence Rate at 3.80 per 100 employees.

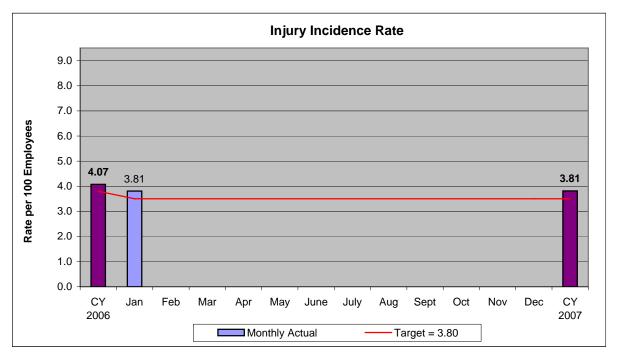
Type	PERFORMANCE MEASURES	CY 2006	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	CY 2007	CY 2007 Estimate
QL	Injury Incidence Rate (per 100 employees)	4.07	3.81												3.81	3.50
QL	Lost Work Day Rate (per 100 employees)	17.25	17.54												17.54	18.50
ОС	Number of recordable injuries	60	5												5	45
ОС	Number of lost time injuries	25	3												3	9
ОС	Lost work days due to injury	254	23								_				23	153
IP	Hours of Exposure	2,945,346	262,246								-				262,246	2,400,000

INJURY TYPES	CY 2004	CY 2005	CY 2006	CY 2007
Chest, Ribs & Shoulder	17.8%	6.3%	6.7%	0.0%
Stomach & Groin	0.0%	0.0%	6.7%	0.0%
Back	15.6%	14.1%	20.0%	0.0%
Hand & Fingers	24.4%	23.4%	11.7%	40.0%
Knee, Leg & Thigh	20.0%	23.4%	15.0%	20.0%
Ankle & Foot	6.7%	9.4%	16.7%	20.0%
Arm & Elbow	6.7%	10.9%	10.0%	0.0%
Head, Face, Eyes	4.4%	10.9%	11.7%	20.0%
Neck	4.4%	1.6%	1.7%	0.0%
Stress, Nervous	0.0%	0.0%	0.0%	0.0%



Previously reported incidence rates may be changed due to late reported accidents or reported accidents that are later proved to be outside of the work environment and deducted from the count.

Data included in this measurement will be one month behind the reporting month.



ADOT/MVD Division Performance Results Page 21 of 23

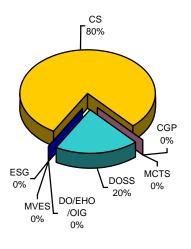
Reportable Injury Statistics by Program Area

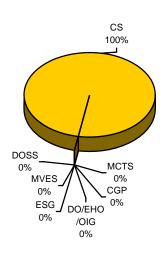
Reportable Injuries YTD

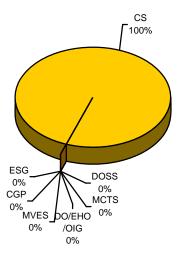
Lost Time Injuries YTD

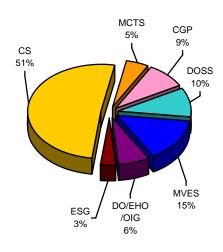
Lost Days YTD

Hours of Exposure YTD









Type	PERFORMANCE MEASURES	CY 2006	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	CY 2007
	DO/EHO/OIG Injury Incident Rate (per 100 employees)	1.03	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ОС	Number of reportable injuries	1	0	0	0	0	0	0	0	0	0	0	0	0	0
ОС	Number of lost time injuries	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ОС	Lost work days due to injury	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ΙP	Hours of Exposure	194,286	18,442	0	0	0	0	0	0	0	0	0	0	0	18,442

	ESG Injury Incident Rate (per 100 employees)	1.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ОС	Number of reportable injuries	1	0	0	0	0	0	0	0	0	0	0	0	0	0
ОС	Number of lost time injuries	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ОС	Lost work days due to injury	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ΙP	Hours of Exposure	114,462	8,823	0	0	0	0	0	0	0	0	0	0	0	8,823

ADOT/MVD Division Performance Results Page 22 of 23

PERFORMANCE MEASURES	CY 2006	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	CY 2007
CS Injury Incidence Rate (per 100 employees)	3.43	5.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.97
OC Number of reportable injuries	26	4	0	0	0	0	0	0	0	0	0	0	0	4
OC Number of lost time injuries	15	3	0	0	0	0	0	0	0	0	0	0	0	3
OC Lost work days due to injury	95	23	0	0	0	0	0	0	0	0	0	0	0	23
IP Hours of Exposure	1,516,070	133,992	0	0	0	0	0	0	0	0	0	0	0	133,992
NOTO britan la cidana a Pota														
MCTS Injury Incidence Rate (per 100 employees)	2.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OC Number of reportable injuries	2	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Number of lost time injuries	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Lost work days due to injury	0	0	0	0	0	0	0	0	0	0	0	0	0	0
IP Hours of Exposure	145,598	12,660	0	0	0	0	0	0	0	0	0	0	0	12,660
CGP Injury Incidence Rate														
(per 100 employees)	5.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OC Number of reportable injuries	6	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Number of lost time injuries	3	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Lost work days due to injury	55	0	0	0	0	0	0	0	0	0	0	0	0	0
IP Hours of Exposure	233,920	23,353	0	0	0	0	0	0	0	0	0	0	0	23,353
DOSS Injury Incidence Rate (per 100 employees)	3.95	7.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.67
OC Number of reportable injuries	6	1	0	0	0	0	0	0	0	0	0	0	0	1
OC Number of lost time injuries	1	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Lost work days due to injury	27	0	0	0	0	0	0	0	0	0	0	0	0	0
IP Hours of Exposure	303,687	26,067	0	0	0	0	0	0	0	0	0	0	0	26,067
QL MVES Injury Incidence Rate (per 100 employees)	8.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OC Number of reportable injuries	18	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Number of lost time injuries	6	0	0	0	0	0	0	0	0	0	0	0	0	0
OC Lost work days due to injury	77	0	0	0	0	0	0	0	0	0	0	0	0	0
IP Hours of Exposure	436,323	38,911	0	0	0	0	0	0	0	0	0	0	0	38,911

Competitive Gov't Partnerships CGP DOSS **Division Operational Support Services** MCTS **Motor Carrier Tax Services** cs EHO MVES **Customer Service Executive Hearing Office Motor Vehicle Enforcement Services** DO **ESG** OIG Office of the Inspector General Director's Office **Executive Services Group**

ADOT/MVD Division Performance Results Page 23 of 23